

## Client Testimonials & References...

**September 5, 2002**

**Mr. Maggin,**

**Thanks for a job well done. Our home is beautiful. I really love it. Some of my friends say the back looks better than the front now. I am satisfied with the whole job.**

**Julia P. Marshall  
Washington, DC**

*January 20, 2002*

*Dear Rob:*

*It has always been a pleasure to work with Paramount, and the workmanship of your teams has always been unusually high. We remain impressed with your expertise and your high level of quality control. For these reasons, I have never hesitated to recommend Paramount, and I have not heard complaints, so I assume all went as well with my friends as it has with me. Quality control and follow up inspections are your strongest points as a company. We have a feeling we can rely on you, and I doubt people can say the same about most design-build companies. So, thank you too. We are glad we started with you so long ago.*

*Sincerely,  
Eleanor Raven-Hamilton*

## What More Clients are Saying...

*“Paramount’s quality of work is A-1” - John DeMaria, Rockville, MD*

*“The work was superb!” - Joseph Garber, McLean, VA*

*“We sincerely appreciate all the hard work you did to help us achieve the goals we envisioned. We continue to receive many raving compliments on a job well done.” Dick Culp, Bethesda, MD*

*“The whole job went as planned. From the first nail to the last.” - Mr. Douglas Dornan, Takoma Park, MD*

*“Clean and polite, the Paramount crew was a delight to work with.” - Mrs. J. Robert Fitzgerald, Fairfax, VA*

**1/30/2002**

**Dear Rob,**  
The gift basket was such a treat, and such a nice surprise! Thank you so much.

It's been a pleasure working with you and your colleagues at Paramount. You have so many talents and talented people in your group. Thank you all for your work improving our home.

Sincerely,  
Eileen Rustgi

*“I just want to tell you (all) that we couldn't be more pleased with our new home. A thoroughly outstanding job, soup-to-nuts!”*

*-Lynn Ashcraft III, Washington, DC*

*“Cozy evenings around the fireplace will take on a whole new meaning in our beautiful new home.” Richard and Lisa Laken, Potomac, MD*

**Paramount Construction, Inc.**

## Client Testimonials & References...

Underwood Residence  
Washington DC  
Sara Underwood (301)445-0147

Lin Residence  
Bethesda, MD  
Kimi Lin (301)496-5582

Marcou Residence  
5620 Johnson Ave.  
Bethesda, MD 20817  
Suzanne Marcou (301)564-6096

Royston Residence  
10300 Cheshire Terrace  
Bethesda, MD 20814  
Betsey Royston (301)896-0680

Garber Residence  
Brookeville, MD  
Joe Garber (410)489-4272

Dehmlow Residence  
Bethesda, MD  
Veida Dehmlow (301)320-0251

August 19, 2001

Professional Builder Magazine  
Heather McCune, Editor in Chief  
1350 Touhy Ave.  
Des Plaines, IL 60018

Dear Ms. McCune:

It's rare for me to write, much less to write about someone in another field. I'm writing to tell you about my architect and builder, Paramount Construction, and to tell you about some of the fine things Paramount has done for me.

Our home was completed on July 1, 2000, only five months after ground breaking.

Probably, the two most important characteristics we were looking for in selecting a builder were honesty and integrity. Paramount Construction exuded these characteristics in every facet of their organization. We researched several architects and design/build companies; even talked with realtors and subcontractors, and it became very obvious that the quality of workmanship and the Paramount reputation was heads above the competition.

Our first meeting was the Robert Maggin, and he showed the quiet confidence of a man who knows his company is the best. We felt comfortable and at ease after that meeting, because we knew the Paramount staff were professionals, who were customer oriented, and focused on doing the best job possible. Rich Foster, Paramount's architect, spent hours with us during the design phase and patiently helped us with the many changes we made. Bob Anderson, our construction supervisor, communicated with us daily and was constantly there to assure a quality job. Lew Cohen, the Accountant, sent bi-weekly computerized cost control sheets, keeping us up to date on Allowance expenses and budget control. Chuck West, their project coordinator, was available to us from the beginning of construction and spent hours with my wife picking out materials, looking at samples, and planning ahead for our needs.

These people made our home construction a wonderful experience; one that was completed a month ahead of schedule and under budget, but with quality workmanship and professionalism. Not a day goes by that we don't hear a positive comment on the design and construction of our home. We are very proud to say, "Paramount Construction built our home", because we know they are the best!

Thank you for the opportunity to tell you about Paramount Construction. Please do not hesitate to call me if you need any further information.

Sincerely,

Dave Rosen

*"..we knew the Paramount staff were professionals who were customer oriented, and focused on doing the best job possible."*

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Rob Maggin  
c/o Paramount Construction, Inc.  
15809 Paramount Drive  
Rockville, MD 20855-9945

Dear Rob,

Thank you very much for your delicate attention to help us celebrate the new year and the completion of our house remodeling.

I will not quite believe that "customers like us are a pleasure," but have truly appreciated the professionalism and patience with which Paramount has handled our common problems. Bob Anderson deserves special credit for reconciling our mutual interests with fairness and good judgement.

Congratulations on your Montgomery County Builders Association Award of Excellence award! If there is some certificate that can be copied and shown off to our visitors and friends, it would be the best tribute we can give to Paramount.

Best regards and Happy New Year,

Philippe Lietard



March 3, 2001

Dear Rob,

Paramount Construction has greatly exceeded expectations of what our home would be like upon completion. We are completely satisfied with every aspect of the process. Rich's design hit the mark with us from day one. Each staff member in the office always treated us with respect and made us feel as though we truly were the customer.

*"Paramount Construction has greatly exceeded expectations of what our home would be like upon completion... Thanks again for a job well done."*

The actual construction was handled better than we could have dreamed. Bob Anderson did an outstanding job! He never failed to return our phone calls, meet with us at our convenience no matter what the time, and assisted us in construction problems and questions. He always handled matters in a very courteous, professional, and organized manner.

Thanks again for a job well done. We truly feel as we have gained new friends and wish PCI much success in the future.

Sincerely,

Mike Gale

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***“The process, including the planning and presentation, and the end product are outstanding, and exceed the quality of our original builder. “ - Grey Hoy,  
Potomac, MD***

April 25, 1995

Dear Prospective Paramount Client:

This was the first renovation and addition my wife and I built. As expected, there was a learning curve for us. Paramount was always there to assist at every step. Rob and Rich consulted with my wife and I for many months. In the end, they provided us with the best possible design for the existing house. Their diligence and patience went way beyond the call of duty and is very much appreciated.

Once construction was underway, I was always kept abreast of the progress and scheduling for the completion of our house. I found the construction supervisor to always have my best interest at hand. As time went on and the decisions for the finishing touches were needed, the staff of Paramount were always available for consultation to offer their suggestions and ideas.

It has been several months since the completion of our house and the service from Paramount continues. In the general atmosphere of business today, honesty and integrity are attributes not found often enough. These traits are the backbone of Paramount Construction. I wish them the best in their future endeavors.

Very truly,

Joe Garber  
McLean, VA

***“We have enjoyed working with you so much. You made what could have been an awful experience into a fascinating and fun-filled collaboration.” - Eleanor Raven-Hamilton, Washington,  
DC***

**Paramount Construction, Inc.**